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# Electreon - world leading pioneer of wireless charging

12 Projects across the globe

4 Subsidiaries in the USA, Germany, Sweden and France







2021 TIME
One of the
Best Inventions
of the Year

Global Projects Company Founded

**16**Patents

**14**Automotive Partners

\$16M In Accumulated Orders

## Experienced Leadership Team



Oren Ezer CEO, Co-Founder

25+ years experience in R&D management.
Former R&D Manager at ELOP an Elbit subsidiary. Managed multidisciplinary projects for international clients.



Hanan Rumbak
Chief Scientist, Co-Founder

**40+ years experience** in electrical & physics R&D. Former ELOP Electrical Scientist. Internationally-renowned expert in high-power wireless charging.



Amir Kaplan CTO

**25 years** R&D experience. Former Program Manager at ELOP.



Barak Duani CFO

15+ years experience as key financial leader, & CFO for international, publicly-traded companies. Former Supervisor at PwC.



Hila Amiel General Counsel

10 years experience at several Israel's leading legal firms, energy company, Prime Energy. Specializes in litigation, infrastructure, commercial & energy law.



Meir Hen CSO, Israel

40+ years Policy Strategy experience. Former GM at Israel's Transport Ministry, Former Chairman at Ayalon Highways. Established Israel's Public Transport Authority, Netivei Israel, (in 2003).



Sarit Goldstein VP HR

**10+ years** HR experience. Former Global HR Manager at Plarium.



Dr. Håkan Sundelin Nordic Regional Director

15+ years ERS R&D experience (Electric Road Systems). Former Senior EV & EV charging Researcher at Scania.



Dr. Andreas Wendt Regional Director, Israel

10+ years R&D experience in wireless charging. Internationally-renowned expert in wireless EV charging. Former Senior Project Manager at TOYOTA.



Corey Johnson
US Director of Strategy

15 + years Strategy & Policy experience. Former Member (2014-21) Former Speaker (2018-21) of the NY City Council. Led sustainable transport initiatives.

## Challenges in the EV Transition



### The Battery Problem

- · High-price (half the cost of an EV)
- · Considerable sustainability, ethical & recycling issues
- · Recent surge in lithium price (+182.6% YoY, Dec, 2022)\*



### **Charging Infrastructure**

- High-cost chargers
- · High OPEX from heavy wear and tear on chargers
- Visual impacts, require additional real estate & represents a physical hazard
- Limited scales of economy (one-charger to vehicle ratio is not sustainable)



### **Power Supply & Electric Grid Connections**

- High costs
- · Complexity of grid connection for efleets
- Long wait times for grid upgrades



### **Electric Fleet Operation**

- · Long charging & charger-waiting times
- Personnel costs for charging operations



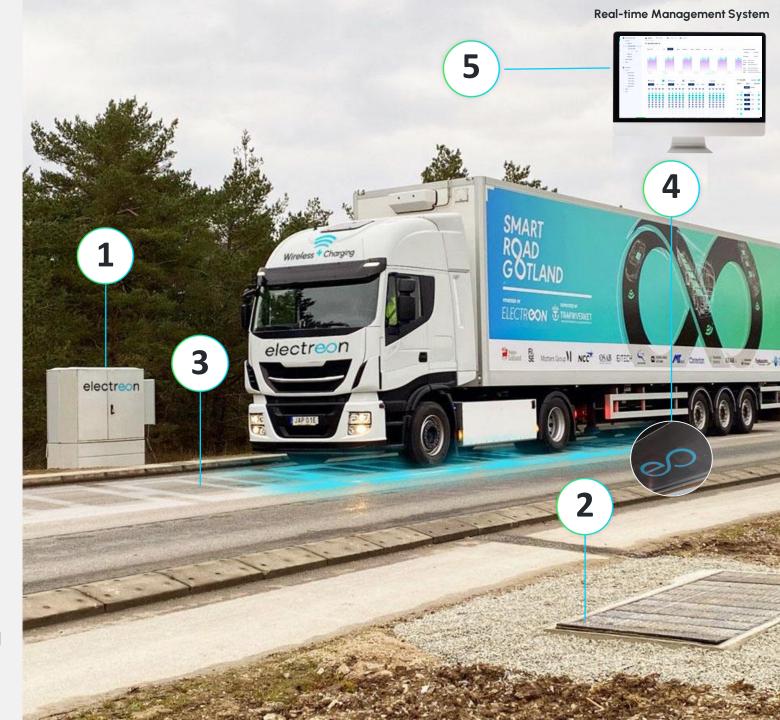
# Electreon's technology solves these challenges





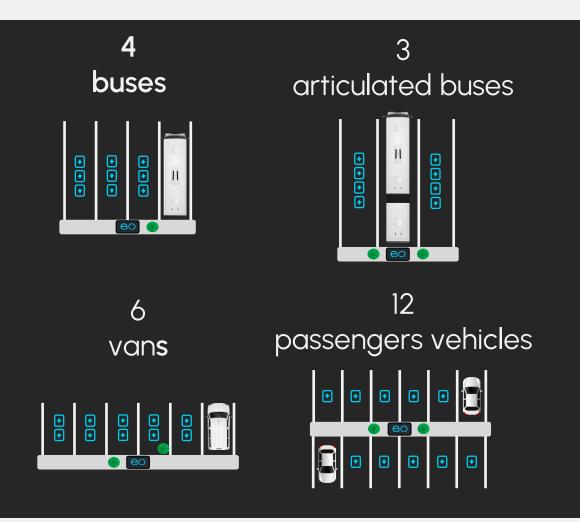
## Electreon's Wireless Charging System

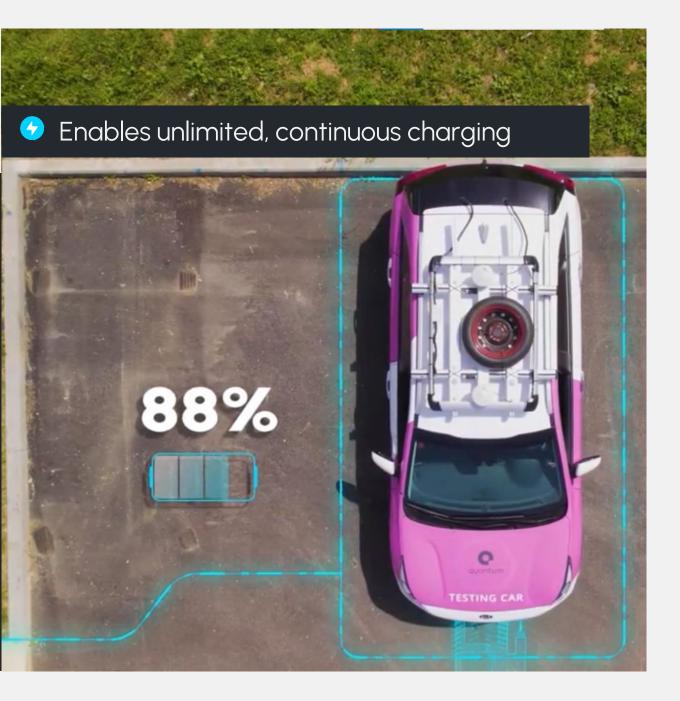
- Above-ground Management Unit
  (AMU) transfers energy from the grid
  to the charging infrastructure
- 2 Underground Management Unit (UMU). Same functionality as AMU without any visual impact
- 3 In-road copper coils transfer power to the vehicles' receivers
- Vehicles receiver installed on the EV to transfer energy directly to the engine
- Management Software monitors & manages optimal EV charging in real time



# Static Charging to Charge any Combination of Vehicles

Provides up to 360 kW in Power





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Dynamic Charging as you drive

- Up to 500 kW per 100 meters
- A shared charging platform for all EVs
- Enables unlimited range\*

Wireless ERS\*
New Era for Unlimited,
Decarbonized Mobility

\*Electric Road System



## The Electreon Business Model

Customer-centric model with a sale or financing options: e.g., pay per use/monthly consumption model

We offer a tailored software platform for fleet customers, based on our unique CaaS technology



## **Direct System Sales**

- Sale of wireless charging system
- Annual fee subscription model for O&M



## Monthly subscription

- Charging infrastructure deployed in strategic locations
- · Fixed monthly fee for use
- No CAPEX for end-users



### Software revenue

- Real-time fleet charging management
- Energy management
- · Power load management

## A Growing Global Need for Wireless Charging



Growingunderstanding of EVtransition challengesInternationalregulations toreduce CO2 emissions



- Daytime charging increases renewable energy utilization
- Reduce TCO\*



Technology proven to be the most sustainable EV charging platform



Extend efleetoperational uptimeMinimize vehicleidle time



Extend EV range/operational hours

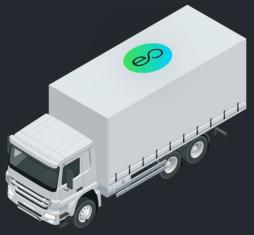


Minimize EV battery size, weight, environmental impacts & costs



## Market Opportunity \$50+ Billion

The EV market is growing exponentially



Delivery fleets

\$9B

8.4M e-vehicles

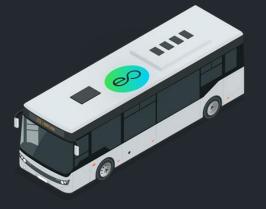


Taxi fleets

\$11B

13.5M

e-taxis



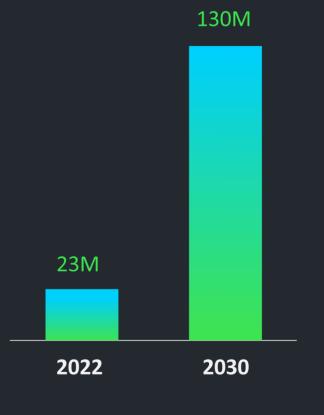
**Bus fleets** 

\$30B

3.2M

e-buses





<sup>\*</sup>The evaluation of the market potential is based on the macro review in Chapter A of the annual

## Why Electreon – The Unique Advantages









































### **No Visual Impacts**

No wires, cables or personnel requirements lowers operational costs. The only solution for impairment



## **Distributes Energy Demand Over Time & Space**

Flattens peak energy demand & lowers operational costs



## **Shared Charging Platform**

Any EV can charge simultaneously from the same system



## **Metering & Billing**



## **Simple Integration**

Suitable for all and every EV, including AVs (autonomous vehicles)



### **Maximal Efficiency**

Maximum possible CO2 emissions, battery and cost reductions

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# ERS - A Newly Evolving Market Worth \$20+ Billion





Location	Italy	USA	Germany	Sweden	France
Policy & Status		12+ State DOTs included ERS in their electrification plans	Plans to construct 4,000 km by 2030	Plans to construct 2,000 km by 2030	Plans to construct 4,000 km by 2030
Tender Win Details	Selected by Aleatica (transport infrastructure operator)	Won Michigan DOT's tender; signed a 5-year agreement to promote ERS	Won German government tender	Won the Swedish Ministry of Transport's pre-qualification (for tender)	Signed collaboration agreement with Vinci to promote projects in France
Financial Potential	\$8B		\$8B	\$8B	

Electreon has won every tender ever applied for so far



## 42 km Electric Road Tender, Sweden

In tender process

## Application:

42 km (~26 miles) wireless Electric Road highways for heavy-duty vehicles

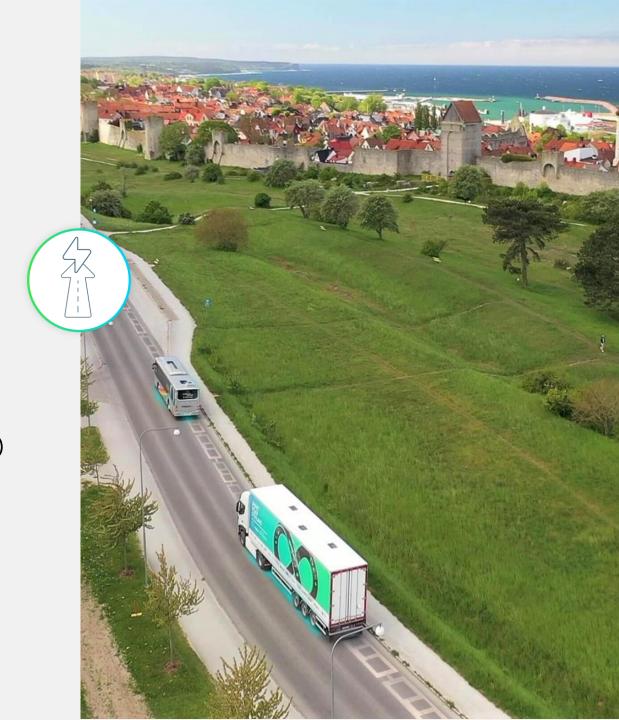
## **Operation Start Date:**

Selection to be announced by July 2023

### Client:

The Swedish Transport Administration (Trafikverket)

Another tender is expected to be published for the operation and maintenance of the road for 15 years.



## Wireless Electric Roads in the US - Current Status

## **Electreon Project**

Unique ERS technology supplier in Utah with Utah Inland Port Authority and the ASPIRE Research Institute.

Demonstration of a wireless Electric Road at ASPIRE. University of Utah

### **RFI**

San Diego - application for dynamic wireless road

Electreon Project In advanced conversation RFI - Request for info RFP - request for Proposal

## In Advanced Conversations **Electreon Project** Buffalo Wireless charging road 1.6 km long. Partnership with the State of Michigan. UTAH **RFI Advanced Calls** Texas - application for

dynamic wireless road

**RFP** 

Wireless charging for NYC

**RFI** 

PENNSYLVANIA

Port Authority of New York \ New Jersey

**ERS RFI from the** 

**US Federal Government** 

In Advanced Conversations

Plans for a toll road in **Pennsylvania** 

Florida toll road

operator

## Wireless Electric Roads in - Current Status

Genoa, Italy.

## **RFI in Norway**

The Norway Public Transport
Authority submitted an RFI for
wireless charging.

### **Electrification Plans UK**

The UK has a budget of £500 million to make the shift to emobility.

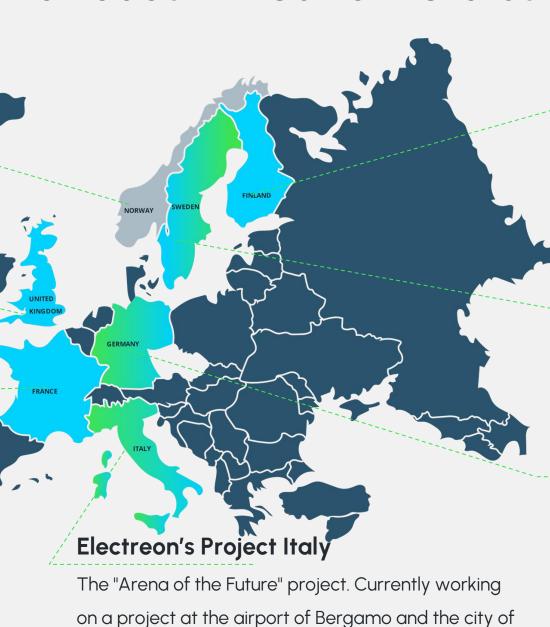
### **Electric Road Pilot France**

France has a total budget of €200 million for ERS. Electreon has applied; results will be announced Q2, 2023.

Electreon Project

Project in Process

Request for Information



### **Electrification Plans Finland**

€25+ million allocated for the electrification of vehicles in Finland. Electreon has a partnership with DESTIA to promote Electric Roads

### Tender for 42 km (26 miles)

The first step in the Swedish

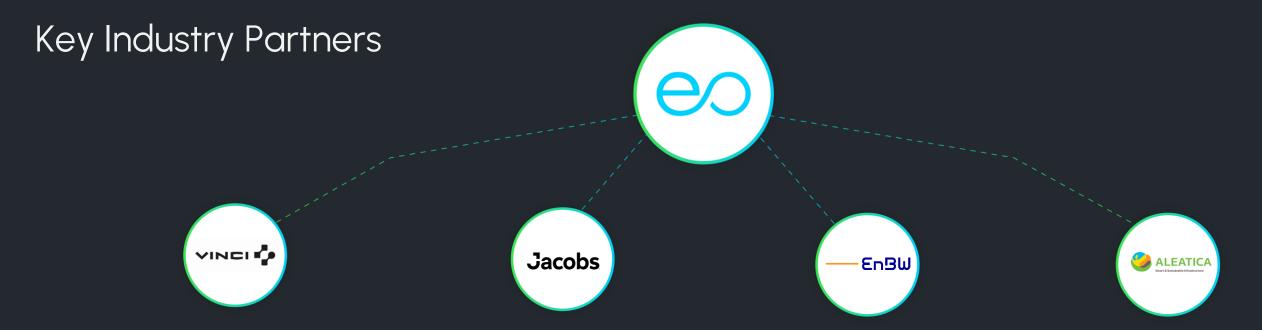
National Plan to electrify thousands

of kilometers of highways.

## 4 Projects in Germany

Two newly won projects include:

- 1 km on the German autobahn.
- 1 km in Baden-Württemberg for a public bus line.



## The largest infrastructure company in Europe

Collaborates with Electreon throughout Europe; in Germany France, Sweden, Belgium and the UK for joint ERS projects

- Traded as DG on Euronext Paris
- On the CAC 40 index
- €49.4B revenue in 2021
- Number of employees in 2021, 219,299

## One of the largest Engineering companies in the US

A key strategic partner in the US market. Key clients include: NY Port Authority, NY Transportation Authority, USPS, 28 cities and more.

- Traded as <u>J</u> on <u>NYSE</u> and <u>S&P</u> 500
- •\$14.09B revenue in 2021
- Number of employees in 2021, 55,000

## Leading energy provider in Germany

Involved in German road electrification programs. Also a strategic customer

- Traded as <u>EBK</u> on FWB the German stock market
- €32.1B revenue in 2021
- Number of employees 26,064

### Leading toll road operator

Altica operates roads in 7
countries; including Italy and the
UK

- Traded on the Mexico Stock Exchange under the symbol S.A.B. de C.V.
- €810 million in net sales in 2021

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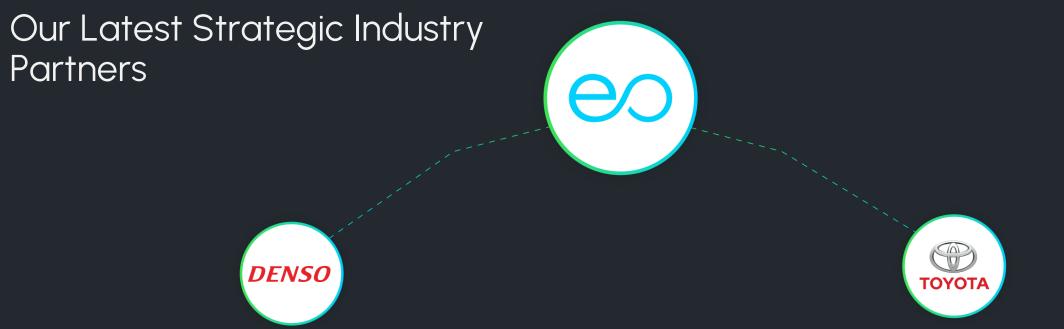
## Most Important Strategic MOU To-date Signed





- Co-development of an aftermarket wireless kit for current EVs to utilize wireless charging technology today
- Integration of the wireless technology into new cars released to the market
- Collaboration to shape the standardization of wireless EV charging
- Agreement on intent to jointly promote a pilot project in Japan, the U.S. or the EU, including commercial proof of business.





### A Global Manufacturer of Tier 1 Auto Parts

One of the largest automotive part suppliers in the world. Toyota owns approximately **49% of the company**.

Traded with the symbol 6902 on the Japanese stock exchange

**\$49 billion in revenues** in 2022

Number of employees as of 2022, 167,950

## The World's Leading Car Manufacturing Company

Produces about 10 million vehicles a year, of which 20 are EVs. TOYOTA announced that it will invest \$5.6 billion in EV production from 2023

Traded on several exchanges, TM on the NYSE

**\$267 billion in revenues** in 2022

Number of employees as of March 2023, 366,283

## Completed Projects \$15M (revenue & receipts)

Germany, BaSt

 $\bigotimes$ 



VINCI



Israel, Tel Aviv



Germany, Karlsruhe



Sweden, Smart Road Gotland



Italy, Arena of the future

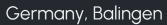


## Company Projects 2023-2024

Germany, the Autobahn











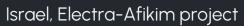
USA, Michigan





VINCI 🗘

-EnBW







MDOT

Ford

Jacobs

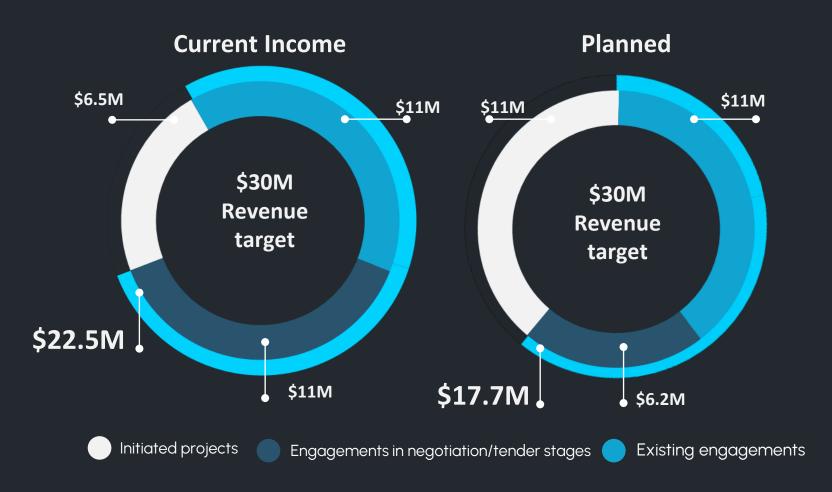
HIGER



Israel, Dan project



## Revenue Target 2024-2023



The aforementioned regarding the revenue targets, includes, among other things, forward-looking information, as defined in the Securities Law, based on the estimates of the company's management, which were made on the basis of the information and data that the company's management had at the time of the report. Such information includes, among other things, goals, forecasts, goals, assessments and/or estimates relating to future events and/or matters, the realization of which is uncertain and which are affected, among other things, by factors beyond the company's control and which it is unable to assess in advance or upon the realization of any of the risk factors described in section 31 for the annual report

# Company Shift to Commercialization & RevenueGenerating Activities



Equipment for projects



Revenue for the first time in 2022 \$2.5 million



Winning tenders in the US and Europe, and expanding current activities



Meeting all Research and Development goals



### References

Challenges in EV transition slide Lithium prices continue to rise – LPI explains why, Innovation News Network

## Market opportunity slide

IEA EV Outlook 2021

Bloomberg New Energy Finance EV Outlook 2021

Transport & Environment - Comparison of hydrogen and battery electric trucks, June 2020

Fiat Announces Specs And Prices Of E-Ducato

Energy consumption of electric vehicles, electric vehicle database

Global EV Data Explorer

Sources for slide "ERS a potential market of over \$11B"

Sweden - NCC, The future is electric with charging infrastructure and electrified roads

France - Electric road system Working group n°1 Decarbonizing road freight transport through ERS issues and strategy

Rise institute research on Interaction Effects between Battery Electric Trucks, Electric Road Systems and Static Charging Infrastructure